Endorsement Harbor Watch Maritime Dispatch by SSA Cooper Vice President and General Manager

Alan Robb, District President International Longshoremen's Association Houston, Texas

Dear Alan,

Hope this letter finds you and your family in good health. As you may recall, I have been in the maritime industry for 50+ years (*Palmetto Shipping & Stevedoring – 27 years, Ryan Walsh - 4 years and SSA - last 23 years*). My family has been on the Charleston waterfront for 6 generations; to this day, they are actively engaged. For more than two years I have served as the maritime industry advisor for the Board of Directors of Dispatch Dynamics.

Alan, as you and I both know, Harbor Watch was custom built to modernize the deployment of ILA labor... which in many cases is still a manual process. Based on my professional experience and deep love of the maritime industry it is my strong recommendation that the South Atlantic and Gulf Coast District purchase Harbor Watch Maritime Dispatch.

The continuity of a Harbor Watch dispatch system from Main to Texas would be a huge win for the ILA and the entire maritime industry.

With warmest personal regards. I am

Sincere/

T. Larry Young

Vice President & General Manager (retired)

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